

**Service Provider Disclosure Form for your  
403(b) Plan  
As of June 30, 2023**

This form provides information about the annuity products (Products) and related services provided to the above Plan (Plan) by Horace Mann Life Insurance Company (Horace Mann), its affiliated broker-dealer, Horace Mann Investors, Inc. (HMII) (for variable annuity products), and Horace Mann agents. This form also provides information about the compensation received from all sources by Horace Mann, HMII, and Horace Mann agents for the Products and related services.

**Products**

The attached disclosures (Product Disclosures) provide detailed information about each Product made available by Horace Mann for investment by Plan participants.

The Product Disclosure for a variable annuity includes the following Tables:

- Table 1 shows performance information for the variable investment options available under the Product. This performance information also reflects the impact of certain fees and expenses under the Product.
- Table 2 shows performance information for the fixed account option available under the Product.
- Table 3 shows all fees and expenses of the Product.
- Table 4 shows annuity income options available under the Product.

The Product Disclosure for a fixed annuity or fixed indexed annuity includes the following Tables:

- Table 1 shows performance information for the Product.
- Table 2 shows all fees and expenses of the Product.
- Table 3 shows annuity income options available under the Product.

Additional information regarding variable investment options available under the Products, including prospectuses, is available at [www.horacemann.com](http://www.horacemann.com) under Retirement and Employer-sponsored Retirement Plans.

**Services**

Services Provided by Horace Mann. Horace Mann maintains all records pertaining to Plan participants' investments in the Products offered under the Plan. The recordkeeping and administrative services provided to the Plan in connection with participants' investments in the Products include the following:

- Processing of all transactions under the Products

- Payment of values and benefits under the Products
- Billing for salary reduction contributions
- Monitoring of IRS maximum contribution limits for amounts invested in the Products, including any catch-up contributions allowed by the Plan
- Processing of hardship withdrawals and loans from the Products, if allowed under the Plan
- Processing of other distributions from the Products
- Processing of Qualified Domestic Relations Orders pertaining to the Products
- Providing the Plan sponsor, upon request, with information regarding Plan participants' investments in the Products
- Processing of IRS required minimum distributions from the Products
- Providing quarterly annuity statements pertaining to the Products to Plan participants
- Dollar cost averaging and rebalancing programs (for variable annuity Products)
- Customer Care Call Center
- Voice Response System
- Online annuity services pertaining to the Products for Plan participants

Horace Mann also provides services relating to the underlying funds available as investment options under its variable annuities, including the following: providing information about the funds to variable annuity clients; delivery of prospectuses and other reports or notices relating to the funds to variable annuity clients; training of Horace Mann personnel with respect to the funds; maintenance of records reflecting fund shares purchased and redeemed in connection with variable annuity contracts; providing back office processing and support in connection with the funds; and providing statements or reports to variable annuity clients showing performance and other information relating to the funds.

All recordkeeping and administrative services described above are provided only with respect to Products sold under the Plan.

Services Provided by Agents. The Products offered under the Plan are sold by an agent appointed with Horace Mann. The agent provides education, information, and tools to assist Plan participants in making educated financial decisions for their retirement planning and can answer questions from Plan participants about their annuity contracts and assist them with transactions involving their contracts.

Services Provided by HMII. HMII acts as the distributor for Horace Mann variable annuities. Variable annuities are sold by Horace Mann through its appointed agents who are registered representatives of HMII. HMII provides various services relating to the underlying funds available as investment options under variable annuities, including the following: providing information about the funds to prospective variable annuity clients; delivery of prospectuses to prospective variable annuity clients; training of HMII registered representatives and personnel with respect to

the funds; and providing statements or reports to prospective variable annuity clients showing performance and other information relating to the funds.

Horace Mann, HMII, and Horace Mann agents who have sold Products under the Plan do not intend to provide services as a fiduciary or as an investment adviser to the Plan or its participants.

### **Compensation for Services**

This section describes all compensation payable from any source to Horace Mann, its agents, or HMII with respect to the Plan, the Products, and the services provided.

Compensation Received by Horace Mann. Horace Mann receives as direct compensation for the above services any fees or charges collected by Horace Mann under the Products, as detailed in the attached Product Disclosure(s). Any such fees or charges are deducted directly from Plan participants' annuity accounts.

Underlying funds available as investment options under Horace Mann variable annuities may make payments of indirect compensation to Horace Mann or HMII via check or wire transfer for the services described above relating to those funds on a periodic basis. These payments may be made from 12b-1 fees or service fees that are deducted from underlying fund assets or from advisory fees deducted from underlying fund assets. The amount of these payments generally is based on a percentage of assets of the underlying funds attributable to all Horace Mann variable annuities. These percentages differ among underlying funds and currently range up to 0.50%.

Compensation Received by Agents. To compensate agents for the services they provide with respect to the Products, Horace Mann pays commissions to the agents based on their sales of the Products to Plan participants. The commissions payable for the Product(s) described in the attached Product Disclosure(s) are in the following amounts:

- Between 3% and 10% of pre-scheduled premiums contributed during the first year of the annuity and increases to pre-scheduled premiums contributed thereafter (for the first 12 months following the increase)
- Between 0% and 2.5% of pre-scheduled premiums contributed after the first year of the annuity (based on the agent's total annuity sales for the previous year)
- Between 1% and 4.5% of unscheduled lump sum premiums contributed to the annuity
- 1% of the amount used to purchase a lifetime annuity income option

The agent may also earn a production incentive if contributions received in the prior calendar year on non-life insurance retirement products equal or exceed a certain minimum amount. The production incentive is calculated by multiplying the total value of assets held in pre-existing annuity accounts by a specified percentage. That percentage is determined based on the total

amount of the prior year's retirement contributions and the agent's annuity persistency rate, which is a quality measure based on the percentage of annuities serviced by the agent that remain in force. The production incentive calculation uses a rate between 0% and 0.30% based on the information above.

Finally, when a Participant makes additional contributions to a Product, the agent earns points on an annual basis toward qualifying for certain annual incentive trips paid for by Horace Mann or an affiliate. The agent also earns points toward qualifying for the incentive trips in connection with sales of other retirement products to participants and employers. Points are allocated equally across all retirement products, including the Products. Additional points toward qualifying incentive trips can be earned in connection with sales of insurance products sold by the agent. The value of the incentive trip depends on the hotel, travel, dining and entertainment expenses associated with the applicable trip.

No additional charges or deductions are assessed or made against or from the Products, Plan participants' accounts, or the Plan in order to pay commissions or incentives. Horace Mann intends to recover the amount of the commissions and incentives paid through the fees or charges collected by Horace Mann under the Products or through other corporate revenue.

Agents are employees or independent contractors of Horace Mann or its affiliates.

Compensation Received by HMII. As described above (under "Compensation Received by Horace Mann"), underlying funds available as investment options under Horace Mann variable annuities may make payments to HMII for its services described above (under "Services Provided by HMII") with respect to those funds.

No Compensation Payable upon Termination. If the Plan sponsor terminates Horace Mann's status as an approved product provider under the Plan, no compensation is payable to Horace Mann, HMII, or any agent or affiliate in connection with that termination. Normal charges and expenses under the Products would apply, as set forth in the Product Disclosure(s).

## **Annuity Alternatives Contract**

This document contains information about the Annuity Alternatives variable annuity contract (referred to below as the "Product") issued by Horace Mann Life Insurance Company ("Horace Mann") which has been offered as an investment vehicle under your 403(b) plan. The Annuity Alternatives contract is no longer sold.

This document has 4 tables. Table 1 shows performance information for the variable investment options or subaccounts available under the Product; Table 2 shows performance information for the fixed account option available under the Product; Table 3 has fee and expense information; and Table 4 has information about annuity income options available under the Product.

A glossary of terms relevant to the Product is found at the end of this document.

**Table 1 - Variable Subaccount Returns**

Table 1 focuses on the performance of variable subaccounts that do not have a fixed or stated rate of return. Table 1 shows how these options have performed over time and allows you to compare them with an appropriate benchmark for the same time periods. Past performance does not guarantee how the variable subaccount will perform in the future. An investment in these options could lose money. Information about a variable subaccount's principal risks is found in the prospectus for the corresponding underlying fund available at horacemann.com.

**Variable Subaccount performance as of December 30, 2022**

All returns in Table 1 are based on a \$10,000 investment; however, the annual maintenance fee has been deducted in calculating all returns. Participants should refer to their quarterly statements for their specific fees/charges.

The average annual rates of return of each variable subaccount were adjusted for a 1.35 percent mortality and expense risk fee until March 1, 1999 when the fee was reduced to 1.25 percent. The Product includes an annual maintenance fee of \$25 while the account value is less than \$10,000 and the following surrender charges: year one, 8 percent; year two, 8 percent; year three, 6 percent; year four, 4 percent; year five, 2 percent; and falling to 0 percent by the sixth year of the contract. Surrender charges apply to the account value withdrawn. The returns in Table 1 reflect deductions for the applicable surrender charge.

The results in Table 1 include performance results for subaccounts for time periods prior to their inclusion in the Product. These results for periods prior to inclusion are calculated as if the subaccounts were part of the Product during those periods to provide historical perspective on the subaccounts and are not actual performance in the Product.

The underlined information below reflects the performance of the identified index for the subaccounts listed above the index. You cannot invest in an index and, since an index is not available as an investment option under a variable annuity contract, the performance of the index does not reflect any deductions for variable annuity contract expenses. Variable subaccount performance information for the most recent month may be found at horacemann.com.

**Average Annual Total Return as of December 30, 2022**

**Return if money withdrawn early**

Subaccounts	Inception date	Since inception	Since inclusion	10 years	5 years	1 year
<b>Lifecycle</b>						
Fidelity VIP Freedom 2015 Service Class 2 (9)	<u>Apr-05</u>	<u>3.92%</u>	<u>2.52%</u>	<u>3.76%</u>	<u>1.53%</u>	<u>-16.10%</u>
<u>S&amp;P Target Date 2015 TR USD</u>				<u>5.01%</u>	<u>3.07%</u>	<u>-12.16%</u>
Fidelity VIP Freedom 2025 Service Class 2 (9)	<u>Apr-05</u>	<u>4.67%</u>	<u>3.33%</u>	<u>5.02%</u>	<u>2.33%</u>	<u>-17.93%</u>
<u>S&amp;P Target Date 2025 TR USD</u>				<u>6.23%</u>	<u>3.75%</u>	<u>-13.13%</u>
Fidelity VIP Freedom 2035 Service Class 2 (9)	<u>Apr-09</u>	9.09%	4.74%	6.61%	3.61%	-19.16%
<u>S&amp;P Target Date 2035 TR USD</u>				7.42%	4.63%	-14.99%
Fidelity VIP Freedom 2045 Service Class 2 (9)	<u>Apr-09</u>	9.47%	5.08%	6.99%	4.08%	-19.72%
<u>S&amp;P Target Date 2045 TR USD</u>				8.11%	5.16%	-15.84%
Fidelity VIP Freedom 2055 Service Class 2 (12)	<u>Apr-19</u>	5.26%	9.28%	--%	--%	-19.72%
<u>S&amp;P Target Date 2055 TR USD</u>				8.46%	5.31%	-15.97%
Fidelity VIP Freedom 2065 Service Class 2 (12)	<u>Apr-19</u>	5.23%	9.22%	--%	--%	-19.71%
<u>S&amp;P Target Date 2060 TR USD</u>				8.50%	5.35%	-16.01%
<b>Asset Allocation</b>						
Fidelity VIP FundsManager 20% Service Class 2 (9)	Apr-06	1.78%	0.68%	1.28%	0.27%	-11.13%
Fidelity VIP FundsManager 50% Service Class 2 (9)	Apr-06	3.36%	2.78%	4.04%	2.16%	-15.36%
Fidelity VIP FundsManager 60% Service Class 2 (9)	Aug-07	3.62%	3.44%	4.99%	2.68%	-16.56%
Fidelity VIP FundsManager 70% Service Class 2 (9)	Apr-06	4.10%	4.11%	5.77%	3.26%	-17.09%
Fidelity VIP FundsManager 85% Service Class 2 (9)	Apr-06	4.55%	4.99%	7.10%	4.01%	-18.48%
<u>S&amp;P 500 TR USD</u>				<u>12.56%</u>	<u>9.42%</u>	<u>-18.11%</u>
<b>Large value</b>						
American Funds IS Washington Mutual Investors Portfolio CI 4	Dec-12	9.54%	7.21%	9.55%	5.29%	-10.07%
<u>Russell 1000 Value TR USD</u>				<u>10.29%</u>	<u>6.67%</u>	<u>-7.54%</u>
<b>Large blend</b>						
Fidelity VIP Index 500 Portfolio (SC2) (2)	Aug-92	7.95%	4.35%	10.63%	7.47%	-19.69%
JPMorgan Ins Trust U.S. Equity Portfolio (1)	Mar-95	7.84%	12.57%	11.67%	8.67%	-19.96%
<u>S&amp;P 500 TR USD</u>				<u>12.56%</u>	<u>9.42%</u>	<u>-18.11%</u>

\*\* Inclusion dates - the dates the investment options were first included in the Annuity Alternatives program - are identified for each investment option in the footnotes at the end of this document.

\* These investment options are not available in non-qualified annuity contracts.

##These investment options were closed to new investments in new and existing contracts as of May 1, 2019.

**Return if money withdrawn early**

<b>Subaccounts</b>	<b>Inception date</b>	<b>Since inception</b>	<b>Since inclusion</b>	<b>10 years</b>	<b>5 years</b>	<b>1 year</b>
<b>Large growth</b>						
American Funds IS Growth Fund (8)	Dec-12	11.91%	10.64%	11.83%	9.30%	-31.24%
<u>Russell 1000 Growth TR USD</u>				<u>14.10%</u>	<u>10.96%</u>	<u>-29.14%</u>
<b>Mid value</b>						
MFS Mid Cap Value Portfolio (9)	Mar-08	7.21%	6.02%	9.07%	5.75%	-10.39%
<u>Russell Mid Cap TR USD</u>				<u>10.96%</u>	<u>7.10%</u>	<u>-17.32%</u>
<b>Mid blend</b>						
Calvert VP S&P MidCap 400 Index Portfolio (6)	May-99	7.13%	8.28%	8.61%	4.62%	-14.84%
<u>Russell Mid Cap TR USD</u>				<u>10.96%</u>	<u>7.10%</u>	<u>-17.32%</u>
<b>Mid growth</b>						
Wells Fargo VT Discovery Fund <sup>SM</sup> (1)	May-92	7.91%	7.03%	7.89%	2.91%	-38.88%
<u>Russell Mid Cap Growth TR USD</u>				<u>11.41%</u>	<u>7.64%</u>	<u>-26.72%</u>
<b>Small value</b>						
*JPMorgan Small Cap Value (9)	Dec-04	5.13%	4.00%	6.40%	2.70%	-14.98%
<u>Russell 2000 Value TR USD</u>				<u>8.48%</u>	<u>4.13%</u>	<u>-14.48%</u>
<b>Small blend</b>						
BNY Mellon Inv Portfolios: Sm Cap Stock Index Portfolio (5)	May-02	6.88%	7.25%	8.69%	3.75%	-17.94%
<u>Russell 2000 TR USD</u>				<u>9.01%</u>	<u>4.13%</u>	<u>-20.44%</u>
<b>Small growth</b>						
##Lord Abbett Developing Growth Portfolio (7)	Apr-10	9.66%	8.59%	9.35%	6.71%	-37.04%
ClearBridge Variable Small Cap Growth (11)	Nov-99	7.37%	4.11%	9.71%	7.01%	-29.99%
<u>Russell 2000 Growth TR USD</u>				<u>9.20%</u>	<u>3.51%</u>	<u>-26.36%</u>
<b>Developed markets</b>						
##Fidelity VIP Overseas Portfolio (SC2) (2)	Jan-87	4.12%	1.51%	3.99%	0.84%	-25.87%
MFS VIT International Growth Service (11)	Aug-19	5.46%	2.89%	4.51%	2.73%	-16.49%
<u>MSCI EAFE NR USD</u>				<u>4.67%</u>	<u>1.54%</u>	<u>-14.45%</u>
<b>Emerging markets</b>						
American Funds IS New World Fund (8)	Dec-12	2.65%	1.96%	2.51%	0.57%	-23.48%
<u>MSCI EM NR USD</u>				<u>1.44%</u>	<u>-1.40%</u>	<u>-20.09%</u>
<b>Specialty</b>						
<b>Real estate</b>						
Fidelity VIP Real Estate Portfolio Service Class 2 (9)	Nov-02	7.01%	1.07%	3.36%	-0.04%	-28.85%
<u>Wilshire US REIT TR USD</u>				<u>6.31%</u>	<u>3.35%</u>	<u>-26.81%</u>
<b>Corporate Bond</b>						
Fidelity VIP Investment Grade Bond Portfolio (SC2) (2)	Dec-88	3.16%	2.41%	-0.22%	-1.11%	-14.54%
<u>Bloomberg US Agg Bond TR USD</u>				<u>1.06%</u>	<u>0.02%</u>	<u>-13.01%</u>
<b>Global Bond</b>						
##Templeton Global Bond Securities Fund - Class 4 (6)	Feb-08	0.92%	-0.76%	-2.38%	-3.88%	-6.56%
<u>FTSE WGBI USD</u>				<u>-1.22%</u>	<u>-2.54%</u>	<u>-18.26%</u>
Vanguard VIF Global Bond Index	Sep-19	-1.60%	-2.60%	--	-1.59%	-14.46%
<b>High Yield Bond</b>						
BlackRock High Yield Variable Insurance Fund III (10)	Feb-12	2.90%	1.18%	2.23%	0.85%	-11.93%
<u>ICE BofA US High Yield TR USD</u>				<u>3.94%</u>	<u>2.12%</u>	<u>-11.22%</u>

\*\* Inclusion dates - the dates the investment options were first included in the Annuity Alternatives program - are identified for each investment option in the footnotes at the end of this document.

\* These investment options are not available in non-qualified annuity contracts.

##These investment options were closed to new investments in new and existing contracts as of May 1, 2019.

**Return if money withdrawn early**

Subaccounts	Inception date	Since inception	Since inclusion	10 years	5 years	1 year
<b>Balanced</b>						
American Funds IS Managed Risk Asset Allocation (8)	Sep-12	4.17%	2.82%	4.19%	1.32%	-15.29%
Wilshire VIT Global Allocation Fund (3)	Oct-89	4.91%	4.91%	3.71%	0.95%	-19.10%
DJ Moderate TR USD				<u>5.66%</u>	<u>3.26%</u>	<u>-14.97%</u>
<b>Money market</b>						
Goldman Sachs Government Money Market Fund (12)	Oct-13	-0.85%	0.46%	-%	-0.45%	0.11%
ICE LIBOR 3 Month USD				<u>1.09%</u>	<u>1.60%</u>	<u>2.46%</u>

\*\* Inclusion dates - the dates the investment options were first included in the Annuity Alternatives program - are identified for each investment option in the footnotes at the end of this document.

\* These investment options are not available in non-qualified annuity contracts.

##These investment options were closed to new investments in new and existing contracts as of May 1, 2019.

More information about Horace Mann Life Insurance Company, Annuity Alternatives and the underlying investment options of Annuity Alternatives, including the charges and expenses, can be found in the current prospectuses. You can receive prospectuses from your Horace Mann representative, by calling 800-999-1030 or via our Web site horacemann.com. You should read the contract prospectus and the underlying investment option prospectuses carefully and consider the investment objectives, risks and charges and expenses carefully before you invest or send money. Horace Mann Life Insurance Company underwrites these variable annuity contracts, which are offered by Horace Mann Investors, Inc., member FINRA. Horace Mann Investors, Inc. is located at #1 Horace Mann Plaza, Springfield, IL 62715.

(1) The JPMorgan Insurance Trust U.S. Equity Portfolio (previously known as JPMorgan U.S. Large Cap Core Equity Portfolio) and the Wells Fargo VT Discovery Fund<sup>SM</sup>, were not available in Horace Mann's Annuity Alternatives program until Sept. 5, 2000 (inclusion date). The inception dates referred to above may be for a different class of shares than offered in the annuity. The JPMorgan U.S. Large Cap Core Equity Portfolio was merged into the JPMorgan Insurance Trust U.S. Equity Portfolio on April 24, 2009.

(2) The inclusion date for the Fidelity VIP Index 500 Portfolio (SC2), Fidelity VIP Overseas Portfolio (SC2), and Fidelity VIP Investment Grade Bond Portfolio (SC2) is Sept. 5, 2000.

(3) Wilshire VIT Balanced Fund was included in the Annuity Alternatives program on Oct. 31, 1989 (inclusion date). Since inception for the Wilshire VIT Balanced Fund refers to Oct. 31, 1989, the date Wellington Management Co., LLP became its investment advisor. Wilshire Associates Incorporated became the investment advisor for the Wilshire VIT Balanced Fund on March 1, 1999. The advisor and/or sub advisors managing this option's assets have varied over the periods shown. Please see the prospectus for additional details. On September 19, 2014, the Wilshire VIT Equity Fund, Wilshire VIT Income Fund, Wilshire VIT Socially Responsible Fund, Wilshire VIT Small Cap Fund and Wilshire VIT International Equity Fund were merged into the Wilshire VIT Balanced Fund, and the name of the Wilshire VIT Balanced Fund was changed to the Wilshire VIT Global Allocation Fund.

(4) Dreyfus Investment Portfolios: Small Cap Stock Index Portfolio (Service Shares) was included in the Annuity Alternatives program on May 1, 2008 (inclusion date).

(5) The Calvert VP S&P MidCap 400 Index, and the Templeton Global Bond Securities Fund - Class 4 were included in the Annuity Alternatives program on May 1, 2010 (inclusion date).

(6) The Lord Abbett Series Fund Developing Growth Portfolio was added to the Annuity Alternatives program on May 1, 2013.

(7) The American Funds IS New World Fund, American Funds IS Managed Risk Asset Allocation Fund, American Funds IS Blue Chip Income and Growth Fund and American Funds IS Growth Fund were added to the Annuity Alternatives program on May 1, 2014.

(8) The Franklin High Income Securities, Fidelity VIP Real Estate Portfolio SC2, Fidelity VIP Freedom 2015 SC2, Fidelity VIP Freedom 2025 SC2, Fidelity VIP Freedom 2035 SC2, Fidelity VIP Freedom 2045 SC2, Fidelity VIP FundsManager 20% SC2, Fidelity VIP FundsManager 50% SC2, Fidelity VIP FundsManager 60% SC2, Fidelity VIP FundsManager 70% SC2, Fidelity VIP FundsManager 85% SC2, JPMorgan Small Cap Value and MFS Mid Cap Value were added to the Annuity Alternatives program on May 1, 2015.

(9) TheBlackRock High Yield Portfolio V. I. III was added to the Annuity Alternatives program on May 1, 2017.

(10) The ClearBridge Variable Small Cap Growth I, MFS VIT II International Growth Service and Vanguard VIF Global Bond Index were added to the Annuity Alternatives program on May 1, 2019 (inclusion date).

(11) The Fidelity VIP Freedom 2055 SC2 and Fidelity VIP Freedom 2065 SC2 were added to the Annuity Alternatives program on May 1, 2020 (inclusion date).

(12) The Goldman Sachs Government Money Market Institutional Shares were added to the Annuity Alternatives program on January 26, 2022 (inclusion date).



Table 2- Fixed Account

Table 2 focuses on the performance of the fixed account option available under the Product, that has a fixed or stated rate of return. Table 2 shows the annual rate of return of this option, the term or length of time that the participant will earn this rate of return, and other information relevant to performance.

Name	Return	Term	Other
Fixed Account - Accumulation Phase	<b>Current:</b> 4.50% <b>Guaranteed:</b> 4.50%	The guaranteed annual effective interest rate is guaranteed during the accumulation phase of the Product.	Horace Mann reserves the right to adjust the current interest rate prospectively, but not below the guaranteed rate. The current interest rate applied to any specific premium paid into the Product will not change more than once in any 12-month period. Current interest rate information is available by calling 800-999-1030.
Fixed Account - Payout Phase	<b>Current:</b> 4.00% <b>Guaranteed:</b> 4.00%	The guaranteed annual effective interest rate is guaranteed during the payout phase of the Product.	The fixed account minimum monthly annuity option payments provided under the Product are found in the participant's annuity contract. These minimum annuity payments are based on the 1971 IAM 100% Female Mortality Table and 4% interest. These annuity payments may be increased by Horace Mann.

Information on the performance of the fixed account option may be found in the quarterly statements mailed to the participant for the participant's annuity contract, for any money held in the fixed account. A participant may also access these quarterly statements on line by registering for on line access or logging in and then going to "My Docs".

**Table 3 - Fees and Expenses**

Table 3 shows fee and expense information for the investment options listed in Table 1 and Table 2. Table 3 shows the total annual operating expenses of the variable subaccounts in Table 1. Total annual operating expenses are expenses that reduce the rate of return of the subaccounts and include the expense ratios of the underlying funds and the Product's mortality and expense risk fee. Other Product level fees which are in addition to total annual operating expenses of the subaccounts are shown immediately below Table 3.

**The information in the table below is as of December 30, 2022**

The gross expense ratio reflects the expenses for the underlying funds prior to any waivers or reimbursements. The net expense ratio reflects the actual expenses after any applicable fee waivers and expense reimbursements. All dollar amount figures shown are based on a \$1,000 investment.

Variable investment options	Gross Expense Ratio as %	Net Expense Ratio as %	Mortality and Expense Risk Fee(M&E) as %	Total Gross Expense Ratio including M&E as %	Total Net Expense Ratio including M&E as %	Gross Expense Ratio as \$	Net Expense Ratio as \$	Mortality and Expense Risk Fee(M&E) as \$	Total Gross Expense Ratio including M&E as \$	Total Net Expense Ratio including M&E as \$
<b>Lifecycle</b>										
Fidelity VIP Freedom 2015 Service Class 2	0.69%	0.69%	1.25%	1.94%	1.94%	\$6.90	\$6.90	\$12.50	\$19.40	\$19.40
Fidelity VIP Freedom 2025 Service Class 2	0.76%	0.76%	1.25%	2.01%	2.01%	\$7.60	\$7.60	\$12.50	\$20.10	\$20.10
Fidelity VIP Freedom 2035 Service Class 2	0.84%	0.84%	1.25%	2.09%	2.09%	\$8.40	\$8.40	\$12.50	\$20.90	\$20.90
Fidelity VIP Freedom 2045 Service Class 2	0.88%	0.88%	1.25%	2.13%	2.13%	\$8.80	\$8.80	\$12.50	\$21.30	\$21.30
Fidelity VIP Freedom 2065 Service Class 2	0.88%	0.88%	1.25%	2.13%	2.13%	\$8.80	\$8.80	\$12.50	\$21.30	\$21.30
Vanguard Target Retirement 2055 Fund	0.08%	0.08%	1.25%	1.33%	1.33%	\$0.80	\$0.80	\$12.50	\$13.30	\$13.30
<b>Asset Allocation</b>										
Fidelity VIP FundsManager 20% Service Class 2	0.84%	0.69%	1.25%	2.09%	1.94%	\$8.40	\$6.90	\$12.50	\$20.90	\$19.40
Fidelity VIP FundsManager 50% Service Class 2	1.00%	0.85%	1.25%	2.25%	2.10%	\$10.00	\$8.50	\$12.50	\$22.50	\$21.00
Fidelity VIP FundsManager 60% Service Class 2	1.05%	0.90%	1.25%	2.30%	2.15%	\$10.50	\$9.00	\$12.50	\$23.00	\$21.50
Fidelity VIP FundsManager 70% Service Class 2	1.08%	0.93%	1.25%	2.33%	2.18%	\$10.80	\$9.30	\$12.50	\$23.30	\$21.80
Fidelity VIP FundsManager 85% Service Class 2	1.12%	0.97%	1.25%	2.37%	2.22%	\$11.20	\$9.70	\$12.50	\$23.70	\$22.20
<b>Large value</b>										
American Funds IS Washington Mutual Investors Portfolio CI	0.90%	0.75%	1.25%	2.15%	2.00%	\$9.00	\$7.50	\$12.50	\$21.50	\$20.00
<b>Large core</b>										
Fidelity VIP Index 500 Portfolio (SC2)	0.35%	0.35%	1.25%	1.60%	1.60%	\$3.50	\$3.50	\$12.50	\$16.00	\$16.00
JPMorgan Ins Trust U.S. Equity Portfolio	0.67%	0.67%	1.25%	1.92%	1.92%	\$6.70	\$6.70	\$12.50	\$19.20	\$19.20
<b>Large growth</b>										
American Funds IS Growth Fund	0.84%	0.84%	1.25%	2.09%	2.09%	\$8.40	\$8.40	\$12.50	\$20.90	\$20.90
<b>Mid value</b>										
MFS Mid Cap Value Portfolio	1.05%	1.04%	1.25%	2.30%	2.29%	\$10.50	\$10.40	\$12.50	\$23.00	\$22.90
<b>Mid core</b>										
Calvert VP S&P MidCap 400 Index Portfolio	0.64%	0.53%	1.25%	1.89%	1.78%	\$6.40	\$5.30	\$12.50	\$18.90	\$17.80
<b>Mid growth</b>										
Wells Fargo VT Discovery Funds <sup>SM</sup>	1.16%	1.15%	1.25%	2.41%	2.40%	\$11.60	\$11.50	\$12.50	\$24.10	\$24.00

\* These investment options are not available in non-qualified annuity contracts.

##These investment options were closed to new investments in new and existing contracts as of May 1, 2019.

	Gross Expense Ratio as %	Net Expense Ratio as %	Mortality and Expense Risk Fee(M&E) as %	Total Gross Expense Ratio including M&E as %	Total Net Expense Ratio including M&E as %	Gross Expense Ratio as \$	Net Expense Ratio as \$	Mortality and Expense Risk Fee(M&E) as \$	Total Gross Expense Ratio including M&E as \$	Total Net Expense Ratio including M&E as \$
<b>Small value</b>										
*JPMorgan Small Cap Value	1.27%	1.19%	1.25%	2.52%	2.44%	\$12.70	\$11.90	\$12.50	\$25.20	\$24.40
<b>Small core</b>										
BNY Mellon Inv Portfolios: Sm Cap Stock Index Portfolio	0.61%	0.60%	1.25%	1.86%	1.85%	\$6.10	\$6.00	\$12.50	\$18.60	\$18.50
<b>Small growth</b>										
##Lord Abbett Developing Growth Portfolio	1.30%	1.04%	1.25%	2.55%	2.29%	\$13.00	\$10.40	\$12.50	\$25.50	\$22.90
ClearBridge Variable Small Cap Growth	0.80%	0.80%	1.25%	2.05%	2.05%	\$8.00	\$8.00	\$12.50	\$20.50	\$20.50
<b>International</b>										
American Funds IS New World Fund	1.14%	1.07%	1.25%	2.39%	2.32%	\$11.40	\$10.70	\$12.50	\$23.90	\$23.20
##Fidelity VIP Overseas Portfolio (SC2)	1.02%	1.02%	1.25%	2.27%	2.27%	\$10.20	\$10.20	\$12.50	\$22.70	\$22.70
MFS VIT International Growth Service	1.26%	1.13%	1.25%	2.51%	2.38%	\$12.60	\$11.30	\$12.50	\$25.10	\$23.80
<b>Real estate</b>										
Fidelity VIP Real Estate Portfolio Service Class 2	0.89%	0.89%	1.25%	2.14%	2.14%	\$8.90	\$8.90	\$12.50	\$21.40	\$21.40
<b>Bond</b>										
BlackRock High Yield Variable Insurance Fund III	0.90%	0.80%	1.25%	2.15%	2.05%	\$9.00	\$8.00	\$12.50	\$21.50	\$20.50
Fidelity VIP Investment Grade Bond Portfolio (SC2)	0.65%	0.65%	1.25%	1.90%	1.90%	\$6.50	\$6.50	\$12.50	\$19.00	\$19.00
##Templeton Global Bond Securities Fund - Class 4	0.89%	0.87%	1.25%	2.14%	2.12%	\$8.90	\$8.70	\$12.50	\$21.40	\$21.20
Vanguard VIF Global Bond Index	0.13%	0.13%	1.25%	1.38%	1.38%	\$1.30	\$1.30	\$12.50	\$13.80	\$13.80
<b>Balanced</b>										
American Funds IS Managed Risk Asset Allocation	0.95%	0.90%	1.25%	2.20%	2.15%	\$9.50	\$9.00	\$12.50	\$22.00	\$21.50
Wilshire VIT Global Allocation Fund	1.32%	1.32%	1.25%	2.57%	2.57%	\$13.20	\$13.20	\$12.50	\$25.70	\$25.70
<b>Money market</b>										
Goldman Sachs Government Money Market Fund	0.20%	0.18%	1.25%	1.45%	1.43%	\$2.00	\$1.80	\$12.50	\$14.50	\$14.30

\* These investment options are not available in non-qualified annuity contracts.

##These investment options were closed to new investments in new and existing contracts as of May 1, 2019.

**Other Product level fees**

Surrender Charges	year one, 8 percent; year two, 8 percent; year three, 6 percent; year four, 4 percent; year five, 2 percent; and falling to 0 percent by the sixth year of the contract
Fixed Account Early Withdrawal Penalty	5 percent
Annual Maintenance Fee	\$25 per year while the account value is less than \$10,000

The mortality and expense risk fee does not apply to amounts in the fixed account.

Surrender Charges are a percentage of the amount withdrawn from the fixed account or any subaccount and end after the first five years of the contract.

The early withdrawal penalty applies only to withdrawals or transfers from the fixed account at any time other than renewal of the fixed account, through age 65.

If applicable, the annual maintenance fee is deducted from the subaccount containing the greatest value or from the fixed account when none of the subaccounts have sufficient value.

Information on fees and expenses under the Product may be found in the participant's annuity contract, the quarterly statements for the contract, the prospectuses for the Product and underlying funds, and the annual and semiannual reports for the underlying funds. The prospectuses and annual and semiannual reports are available at horacemann.com.

The cumulative effect of fees and expenses can substantially reduce the growth of retirement savings. Visit the Department of Labor's Web site for an example showing the long-term effect of fees and expenses at [http://www.dol.gov/ebsa/publications/401k\\_employee.html](http://www.dol.gov/ebsa/publications/401k_employee.html). Fees and expenses are only one of many factors a participant should consider when deciding whether to invest in an option. A participant should also think about whether an investment in a particular option, along with other investments, will help achieve the participant's financial goals.

Table 4- Annuity Options

Table 4 focuses on the annuity payout options available under the Product. Any guarantees by Horace Mann under these options are subject to its long-term financial strength and claims-paying ability. Table 4 shows whether the option is available on a fixed payment basis, a variable payment basis, or both. Variable payments will vary in amount, depending on the performance of the applicable subaccounts. Once an annuity payout option has been selected and the payout phase begins, transfers and withdrawals are not allowed.

Name	Objectives/Goals	Pricing Factors	Restrictions/fees
Life Income Option - Available on a fixed or variable payment basis.	<ul style="list-style-type: none"> <li>o Annuity payments are made during the lifetime of the annuitant.</li> <li>o Does not allow for a guaranteed minimum number of payments.</li> </ul>	The cost depends upon your age, gender and the interest environment when you elect the option.	Proof of survivorship may be required annually.
Life with Increase Option without Guaranteed Period	<ul style="list-style-type: none"> <li>o Annuity payments are made during the lifetime of the annuitant.</li> <li>o Does not allow for a guaranteed minimum number of payments.</li> <li>o The annuity payment amount will increase annually on the anniversary of the annuity date based on the annuity payment increase percentage elected.</li> <li>o Available annuity payment increase percentages are 1, 2, 3, 4 and 5 percent.</li> </ul>	The cost depends upon your age, gender and the interest environment when you elect the option. The higher the increase percentage selected, the lower the initial payout amount.	Available only on a fixed payment basis. Proof of survivorship may be required annually.
Life with Installment refund upon death	<ul style="list-style-type: none"> <li>o Annuity payments are made during the lifetime of the annuitant.</li> <li>o Installment refund at death will continue annuity payments to the payee until the net premium has been paid out, thereby ending the contract</li> </ul>	The cost depends upon your age, gender and the interest environment when you elect the option.	Available only on a fixed payment basis. Proof of survivorship may be required annually.
Life with cash refund upon death	<ul style="list-style-type: none"> <li>o Annuity payments are made during the lifetime of the annuitant</li> <li>o A cash refund at death pays out the difference between the net premium and the payments made to date, thereby ending the contract</li> </ul>	The cost depends upon your age, gender and the interest environment when you elect the option.	Available only on a fixed payment basis. Proof of survivorship may be required annually.
Life with Guaranteed period - Available on a fixed or variable payment basis.	<ul style="list-style-type: none"> <li>o Annuity payments are made during the lifetime of the annuitant, or until the end of the guaranteed period, whichever is later</li> <li>o Guaranteed period can be from 1-30 years as long as it does not extend beyond the life expectancy of the annuitant</li> </ul>	The cost depends upon your age, gender and the interest environment when you elect the option. The longer the guaranteed period, the lower the initial payout amount.	Proof of survivorship may be required annually. Guaranteed period cannot extend beyond the life expectancy of the annuitant.
Life with Guaranteed Period and Increase Option	<ul style="list-style-type: none"> <li>o Annuity payments are made during the lifetime of the annuitant, or until the end of the guaranteed period, whichever is later.</li> <li>o Guaranteed period can be from 1-30 years as long as it does not extend beyond the life expectancy of the annuitant.</li> <li>o The annuity payment amount will increase annually on the anniversary of the annuity date based on the annuity payment increase percentage elected.</li> <li>o Available annuity payment increase percentages are 1, 2, 3, 4 and 5 percent.</li> </ul>	The cost depends upon your age, gender and the interest environment when you elect the option. The longer the guaranteed period, the lower the initial payout amount. The higher the increase percentage selected, the lower the initial payout amount.	Available only on a fixed payment basis. Proof of survivorship may be required annually. Guaranteed period cannot extend beyond the life expectancy of the annuitant.
Specified Period	<ul style="list-style-type: none"> <li>o Annuity payments are made for the specified period of time as elected</li> <li>o A five-year minimum period is required for this option</li> </ul>	The cost depends upon your length of the specified period and the interest environment when you elect the option.	Available only on a fixed payment basis. Specified period cannot extend beyond the life expectancy of the annuitant.

Specified Period with Increase Option	<ul style="list-style-type: none"> <li>o Annuity payments are made for the specified period of time as elected</li> <li>o A five-year minimum period is required for this option.</li> <li>o The annuity payment amount will increase annually on the anniversary of the annuity date based on the annuity payment increase percentage elected.</li> <li>o Available annuity payment increase percentages are 1, 2, 3, 4 and 5 percent.</li> </ul>	The cost depends upon the length of the specified period selected and the interest environment when you elect the option. The higher the increase percentage selected, the lower the initial payout amount.	Available only on a fixed payment basis. Specified period cannot extend beyond the life expectancy of the annuitant.
Joint and Survivor Life without Guaranteed Period - Available on a fixed or variable payment basis.	<ul style="list-style-type: none"> <li>o Annuity payments are made while both the annuitant and joint annuitant are living and during the survivor's remaining lifetime.</li> <li>o Available survivor options are 50 percent, 2/3 (66.7 percent) and 100 percent.</li> <li>o Does not allow for a guaranteed minimum number of payments.</li> </ul>	The cost depends upon the ages, genders of both annuitants and the interest environment when you elect the option. The higher the survivor percentage selected, the lower the initial payout amount.	Proof of survivorship may be required annually.
Joint and Survivor Life with 100 percent Survivor Benefit and Installment Refund upon Second Death	<ul style="list-style-type: none"> <li>o Annuity payments are made while both the annuitant and joint annuitant are living and during the survivor's remaining lifetime</li> <li>o Available survivor option is 100 percent</li> <li>o Upon the death of the survivor, this option will continue annuity payments to a payee until the total of annuity payments made equals the net premium, thereby ending the contract</li> </ul>	The cost depends upon the ages, genders of both annuitants and the interest environment when you elect the option.	Available only on a fixed payment basis. Proof of survivorship may be required annually.
Joint and Survivor Life with Increase Option and without Guaranteed Period	<ul style="list-style-type: none"> <li>o Annuity payments are made while both the annuitant and joint annuitant are living and during the survivor's remaining lifetime.</li> <li>o Available survivor options are 50 percent, 2/3 (66.7 percent) and 100 percent.</li> <li>o Does not allow for a guaranteed minimum number of payments.</li> <li>o The annuity payment amount will increase annually on the anniversary of the annuity date based on the annuity payment increase percentage elected.</li> <li>o Available annuity payment increase percentages are 1, 2, 3, 4 and 5 percent.</li> </ul>	The cost depends upon the ages, genders of both annuitants and the interest environment when you elect the option. The higher the survivor percentage selected, the lower the initial payout amount. The higher the increase percentage selected, the lower the initial payout amount.	Available only on a fixed payment basis. Proof of survivorship may be required annually.

Information regarding the annuity payout options available under the Product may be found in the participant's annuity contract and in the prospectus for the Product. The prospectus is available at [horacemann.com](http://horacemann.com).