# **Annuity Alternatives Contract**

This document contains information about the Annuity Alternatives variable annuity contract (referred to below as the "Product") issued by Horace Mann Life Insurance Company ("Horace Mann") which has been offered as an investment vehicle under your 403(b) plan. The Annuity Alternatives contract is no longer sold.

This document has 4 tables. Table 1 shows performance information for the variable investment options or subaccounts available under the Product; Table 2 shows performance information for the fixed account option available under the Product; Table 3 has fee and expense information; and Table 4 has information about annuity income options available under the Product.

A glossary of terms relevant to the Product is found at the end of this document.

### Table 1 - Variable Subaccount Returns

Table 1 focuses on the performance of variable subaccounts that do not have a fixed or stated rate of return. Table 1 shows how these options have performed over time and allows you to compare them with an appropriate benchmark for the same time periods. Past performance does not guarantee how the variable subaccount will perform in the future. An investment in these options could lose money. Information about a variable subaccount's principal risks is found in the prospectus for the corresponding underlying fund available at horacemann.com.

## Variable Subaccount performance as of December 31, 2024

All returns in Table 1 are based on a \$10,000 investment; however, the annual maintenance fee has been deducted in calculating all returns. Participants should refer to their quarterly statements for their specific fees/charges.

The average annual rates of return of each variable subaccount were adjusted for a 1.35 percent mortality and expense risk fee until March 1, 1999 when the fee was reduced to 1.25 percent. The Product includes an annual maintenance fee of \$25 while the account value is less than \$10,000 and the following surrender charges: year one, 8 percent; year two, 8 percent; year three, 6 percent; year four, 4 percent; year five, 2 percent; and falling to 0 percent by the sixth year of the contract. Surrender charges apply to the account value withdrawn. The returns in Table 1 reflect deductions for the applicable surrender charge.

The results in Table 1 include performance results for subaccounts for time periods prior to their inclusion in the Product. These results for periods prior to inclusion are calculated as if the subaccounts were part of the Product during those periods to provide historical perspective on the subaccounts and are not actual performance in the Product.

The underlined information below reflects the performance of the identified index for the subaccounts listed above the index. You cannot invest in an index and, since an index is not available as an investment option under a variable annuity contract, the performance of the index does not reflect any deductions for variable annuity contract expenses. Variable subaccount performance information for the most recent month may be found at horacemann.com.

Return if money withdrawn early	Average Annual Total Return as of December 31, 2024					
Subaccounts	Inception date	Since inception	Since inclusion	10 years	5 years	1 year
Lifecycle						
Fidelity VIP Freedom 2015 Service Class 2 (9)	Apr-05	4.19%	<u>3.25%</u>	3.42%	4.76%	9.02%
S&P Target Date 2015 TR USD				5.11%	4.56%	7.25%
Fidelity VIP Freedom 2025 Service Class 2 (9)	<u>Apr-05</u>	<u>5.04%</u>	<u>4.27%</u>	4.42%	6.44%	11.67%
S&P Target Date 2025 TR USD				<u>6.14%</u>	<u>5.55%</u>	8.44%
Fidelity VIP Freedom 2035 Service Class 2 (9)	<u>Apr-09</u>	9.48%	5.86%	5.88%	9.03%	14.84%
S&P Target Date 2035 TR USD				7.60%	7.44%	11.38%
Fidelity VIP Freedom 2045 Service Class 2 (9)	Apr-09	10.00%	6.45%	6.39%	10.18%	17.46%
S&P Target Date 2045 TR USD				8.54%	8.75%	13.58%
Fidelity VIP Freedom 2055 Service Class 2 (12)	Apr-19	7.73%	11.45%	%	%	17.41%
S&P Target Date 2055 TR USD				8.84%	9.11%	14.32%
Fidelity VIP Freedom 2065 Service Class 2 (12)	Apr-19	7.71%	11.41%	%	%	17.41%
S&P Target Date 2060 TR USD				8.91%	9.14%	14.44%
Asset Allocation						
Fidelity VIP FundsManager 20% Service Class 2 (9)	Apr-06	2.04%	1.33%	1.52%	2.22%	6.43%
Fidelity VIP FundsManager 50% Service Class 2 (9)	Apr-06	3.78%	3.70%	3.84%	5.82%	11.01%
Fidelity VIP FundsManager 60% Service Class 2 (9)	Aug-07	4.14%	4.44%	4.58%	6.89%	12.42%
Fidelity VIP FundsManager 70% Service Class 2 (9)	Apr-06	4.64%	5.20%	5.21%	8.05%	13.89%
Fidelity VIP FundsManager 85% Service Class 2 (9)	Apr-06	5.16%	6.19%	6.19%	9.53%	15.78%
<u>S&amp;P 500 TR USD</u>				13.10%	14.53%	25.02%
Large value						
American Funds IS Washington Mutual Investors Portfolio Cl 4	Dec-12	10.06%	8.03%	8.10%	10.74%	15.28%
Russell 1000 Value TR USD				8.49%	8.68%	14.37%
T 11 - 1						
Large blend Fidelity VIP Index 500 Portfolio (SC2) (2)	Aug-92	8.44%	5.14%	10.09%	13.67%	24.08%
LVIP JPMorgan U.S. Equity Fund (1)	Aug-92 Mar-95	8.44% 8.42%	5.14% 13.41%	10.09%	15.53%	24.08%
S&P 500 TR USD	14141-95	0.4270	13.41%	13.10%	13.33%	25.02%
<u>500 500 11 050</u>				13.1070	14.5570	25.0270

\*\* Inclusion dates - the dates the investment options were first included in the Annuity Alternatives program - are identified for each

investment option in the footnotes at the end of this document.

\* These investment options are not available in non-qualified annuity contracts.

##These investment options were closed to new investments in new and exising contracts as of May 1, 2019.

Return if money withdrawn early	T	<b>5*</b>	<b>G1</b>	10	5	1
Subaccounts	Inception date	Since inception	Since inclusion	years	5 years	year
Large growth American Funds IS Growth Fund (8) Russell 1000 Growth TR USD	Dec-12	13.93%	13.06%	12.49% <u>16.78%</u>	16.75% <u>18.96%</u>	36.20% <u>33.36%</u>
<b>Mid value</b> MFS Mid Cap Value Portfolio (9) <u>Russell Mid Cap TR USD</u>	Mar-08	7.44%	6.56%	6.93% <u>9.63%</u>	11.02% <u>9.92%</u>	10.75% <u>15.34%</u>
<b>Mid blend</b> Calvert VP S&P MidCap 400 Index Portfolio (6) <u>Russell Mid Cap TR USD</u>	May-99	7.41%	8.72%	7.13% <u>9.63%</u>	10.49% <u>9.92%</u>	14.21% <u>15.34%</u>
Mid growth Wells Fargo VT Discovery Fund <sup>sm</sup> (1) Russell Mid Cap Growth TR USD	May-92	8.23%	7.50%	5.91% <u>11.54%</u>	8.37% <u>11.47%</u>	18.41% 22.10%
Small value *JPMorgan Small Cap Value (9) Russell 2000 Value TR USD	Dec-04	5.45%	4.80%	4.37% <u>7.14%</u>	8.55% <u>7.29%</u>	11.13% <u>8.05%</u>
Small blend BNY Mellon Inv Portfolios: Sm Cap Stock Index Portfolio (5) <u>Russell 2000 TR USD</u>	May-02	7.19%	7.66%	6.51% <u>7.82%</u>	8.84% <u>7.40%</u>	13.71% <u>11.54%</u>
Small growth ##Lord Abbett Developing Growth Portfolio (7) ClearBridge Variable Small Cap Growth (11) <u>Russell 2000 Growth TR USD</u>	Apr-10 Nov-99	9.45% 7.35%	8.42% 4.69%	5.30% 6.36% <u>8.09%</u>	7.38% 8.03% <u>6.86%</u>	6.58% 6.81% <u>15.15%</u>
Developed markets ##Fidelity VIP Overseas Portfolio (SC2) (2) MFS VIT International Growth Service (11) MSCI EAFE NR USD	Jan-87 Aug-19	4.49% 5.79%	2.19% 4.92%	3.11% 4.57% <u>5.20%</u>	8.16% 7.65% <u>4.73%</u>	18.49% 12.73% <u>3.82%</u>
Emerging markets American Funds IS New World Fund (8) <u>MSCI EM NR USD</u>	Dec-12	3.64%	3.15%	2.90% <u>3.64%</u>	6.83% <u>1.70%</u>	13.99% <u>7.50%</u>
Specialty Real estate Fidelity VIP Real Estate Portfolio Service Class 2 (9) <u>Wilshire US REIT TR USD</u>	Nov-02	7.13%	1.98%	4.28% <u>5.70%</u>	3.45% <u>4.55%</u>	9.27% <u>9.11%</u>
Corporate Bond Fidelity VIP Investment Grade Bond Portfolio (SC2) (2) Bloomberg US Agg Bond TR USD	Dec-88	3.20%	2.50%	0.59% <u>1.35%</u>	0.22% -0.33%	4.44% <u>1.25%</u>
Globabl Bond ##Templeton Global Bond Securities Fund - Class 4 (6) <u>FTSE WGBI USD</u> Vanguard VIF Global Bond Index	Feb-08 Sep-19	0.95%	-0.61%	-2.26% -0.55% %	-3.72% - <u>3.08%</u> -0.50%	1.29% <u>-2.87%</u> 4.95%
Vanguard VIF Giobal Bond Index High Yield Bond BlackRock High Yield Variable Insurance Fund III (10) ICE BofA US High Yield TR USD	Sep-19 Feb-12	-0.60%	-1.04% 2.63%	2.58% 5.08%	-0.50% 3.96% <u>4.04%</u>	4.95% 11.29% <u>8.20%</u>

\*\* Inclusion dates - the dates the investment options were first included in the Annuity Alternatives program - are identified for each investment option in the footnotes at the end of this document.
\* These investment options are not available in non-qualified annuity contracts.
##These investment options were closed to new investments in new and exising contracts as of May 1, 2019.

#### Return if money withdrawn early

Subaccounts	Inception date	Since inception	Since inclusion	10 years	5 years	1 year
Balanced American Funds IS Managed Risk Asset Allocation (8) Wilshire VIT Global Allocation Fund (3) DJ Moderate TR USD	Sep-12 Oct-89	4.56% 5.19%	3.41% 5.19%	3.23% 3.52% <u>5.81%</u>	4.39% 5.70% <u>5.02%</u>	8.62% 14.75% <u>8.55%</u>
Money market Goldman Sachs Government Money Market Fund (12) <u>Secured Overnight Financing Rate (SOFR)</u>	Oct-13	-0.44%	2.04%	-0.42% <u>-%</u>	0.31% <u>2.51%</u>	3.49% <u>5.37%</u>

\*\* Inclusion dates - the dates the investment options were first included in the Annuity Alternatives program - are identified for each investment option in the footnotes at the end of this document.

\* These investment options are not available in non-qualified annuity contracts.

##These investment options were closed to new investments in new and exising contracts as of May 1, 2019.

More information about Horace Mann Life Insurance Company, Annuity Alternatives and the underlying investment options of Annuity Alternatives, including the charges and expenses, can be found in the current prospectuses. You can receive prospectuses from your Horace Mann representative, by calling 800-999-1030 or via our Web site horacemann.com. You should read the contract prospectus and the underlying investment option prospectuses carefully and consider the investment objectives, risks and charges and expenses carefully before you invest or send money. Horace Mann Life Insurance Company underwrites these variable annuity contracts, which are offered by Horace Mann Investors, Inc., member FINRA. Horace Mann Investors, Inc. is located at #1 Horace Mann Plaza, Springfield, IL 62715.

(1) The JPMorgan Insurance Trust U.S. Equity Portfolio (previously known as JPMorgan U.S. Large Cap Core Equity Portfolio) and the Wells Fargo VT Discovery Fund<sup>8M</sup>, were not available in Horace Mann's Annuity Alternatives program until Sept. 5, 2000 (inclusion date). The inception dates referred to above may be for a different class of shares than offered in the annuity. The JPMorgan U.S. Large Cap Core Equity Portfolio was merged into the JPMorgan Insurance Trust U.S. Equity Portfolio on April 24, 2009. The JPMorgan Insurance Trust U.S. Equity Portfolio was renamed LVIP JPMorgan U.S.Equity Fund on May 1, 2023.

(2) The inclusion date for the Fidelity VIP Index 500 Portfolio (SC2), Fidelity VIP Overseas Portfolio (SC2), and Fidelity VIP Investment Grade Bond Portfolio (SC2) is Sept. 5, 2000.

(3) Wilshire VIT Balanced Fund was included in the Annuity Alternatives program on Oct. 31, 1989 (inclusion date). Since inception for the Wilshire VIT Balanced Fund refers to Oct. 31, 1989, the date Wellington Management Co., LLP became its investment advisor. Wilshire Associates Incorporated became the investment advisor for the Wilshire VIT Balanced Fund on March 1, 1999. The advisor and/or sub advisors managing this option's assets have varied over the periods shown. Please see the prospectus for additional details. On September 19, 2014, the Wilshire VIT Equity Fund, Wilshire VIT Income Fund, Wilshire VIT Socially Responsible Fund, Wilshire VIT Small Cap Fund and Wilshire VIT International Equity Fund were merged into the Wilshire VIT Balanced Fund was changed to the Wilshire VIT Global Allocation Fund.

(4) Dreyfus Investment Portfolios: Small Cap Stock Index Portfolio (Service Shares) was included in the Annuity Alternatives program on May 1, 2008 (inclusion date).

(5) The Calvert VP S&P MidCap 400 Index, and the Templeton Global Bond Securities Fund - Class 4 were included in the Annuity Alternatives program on May 1, 2010 (inclusion date).

(6) The Lord Abbett Series Fund Developing Growth Portfolio was added to the Annuity Alternatives program on May 1, 2013.

(7) The American Funds IS New World Fund, American Funds IS Managed Risk Asset Allocation Fund, American Funds IS Blue Chip Income and Growth Fund and American Funds IS Growth Fund were added to the Annuity Alternatives program on May 1, 2014.

(8) The Franklin High Income Securities, Fidelity VIP Real Estate Portfolio SC2, Fidelity VIP Freedom 2015 SC2, Fidelity VIP Freedom 2025 SC2, Fidelity VIP Freedom 2035 SC2, Fidelity VIP Freedom 2045 SC2, Fidelity VIP FundsManager 20% SC2, Fidelity VIP FundsManager 50% SC2, Fidelity VIP FundsManager 60% SC2, Fidelity VIP FundsManager 70% SC2, Fidelity VIP FundsManager 85% SC2, JPMorgan Small Cap Value and MFS Mid Cap Value were added to the Annuity Alternatives program on May 1, 2015.

(9) The BlackRock High Yield Portfolio V. I. III was added to the Annuity Alternatives program on May 1, 2017.

(10) The ClearBridge Variable Small Cap Gowth I, MFS VIT II International Growth Service and Vanguard VIF Global Bond Index were add to the Annuity Alternatives program on May 1, 2019 (inclusion date).

(11) The Fidelity VIP Freedom 2055 SC2 and Fidelity VIP Freedom 2065 SC2 were added to the Annuity Alternatives program on May 1, 2020 (inclusion date).

(12) The Goldman Sachs Government Money Market Institutional Shares were added to the Annuity Alternatives program on January 26, 2022 (inclusion date).

## Table 2- Fixed Account

Table 2 focuses on the performance of the fixed account option available under the Product, that has a fixed or stated rate of return. Table 2 shows the annual rate of return of this option, the term or length of time that the participant will earn this rate of return, and other information relevant to performance.

Name	Return	Term	Other
Fixed Account -	Current: 4.50%	The guaranteed annual	Horace Mann reserves the right to adjust the
Accumulation	Guaranteed:	effective interest rate is	current interest rate prospectively, but not below
Phase	4.50%	guaranteed during the	the guaranteed rate. The current interest rate
		accumulation phase of	applied to any specific premium paid into the
		the Product.	Product will not change more than once in any 12-
			month period. Current interest rate information is
			available by calling 800-999-1030.
Fixed Account -	<b>Current</b> : 4.00%	-	The fixed account minimum monthly annuity
Payout Phase	Guaranteed:	effective interest rate is	option payments provided under the Product are
	4.00%	guaranteed during the	found in the participant's annuity contract. These
		payout phase of the	minimum annuity payments are based on the 1971
		Product.	IAM 100% Female Mortality Table and 4% interest.
			These annuity payments may be increased by
			Horace Mann.

Information on the performance of the fixed account option may be found in the quarterly statements mailed to the participant for the participant's annuity contract, for any money held in the fixed account. A participant may also access these quarterly statements on line by registering for on line access or logging in and then going to "My Docs".

## Table 3 - Fees and Expenses

Table 3 shows fee and expense information for the investment options listed in Table 1 and Table 2. Table 3 shows the total annual operating expenses of the variable subaccounts in Table 1. Total annual operating expenses are expenses that reduce the rate of return of the subaccounts and include the expense ratios of the underlying funds and the Product's mortality and expense risk fee. Other Product level fees which are in addition to total annual operating expenses of the subaccounts are shown immediately below Table 3.

The information in the table below is as of December 31, 2024 The gross expense ratio reflects the expenses for the underlying funds prior to any waivers or reimbursements. The net expense ratio reflects the actual expenses after any applicable fee waivers and expense reimbursements. All dollar amount figures shown are based on a \$1,000 investment.

Variable investment options	Gross Expense Ratio as %	Net Expense Ratio as %	Mortality and Expense Risk Fee(M&E) as %	Total Gross Expense Ratio including M&E as %	Total Net Expense Ratio including M&E as %	Gross Expense Ratio as \$	Net Expense Ratio as \$	Mortality and Expense Risk Fee(M&E) as \$	Total Gross Expense Ratio including M&E as \$	Total Net Expense Ratio including M&E as \$
Lifecycle										
Fidelity VIP Freedom 2015 Service Class 2	0.68%	0.68%	1.25%	1.93%	1.93%	\$6.80	\$6.80	\$12.50	\$19.30	\$19.30
Fidelity VIP Freedom 2025 Service Class 2	0.74%	0.74%	1.25%	1.99%	1.99%	\$7.40	\$7.40	\$12.50	\$19.90	\$19.90
Fidelity VIP Freedom 2035 Service Class 2	0.82%	0.82%	1.25%	2.07%	2.07%	\$8.20	\$8.20	\$12.50	\$20.70	\$20.70
Fidelity VIP Freedom 2045 Service Class 2	0.87%	0.87%	1.25%	2.12%	2.12%	\$8.70	\$8.70	\$12.50	\$21.20	\$21.20
Fidelity VIP Freedom 2065 Service Class 2	0.87%	0.87%	1.25%	2.12%	2.12%	\$8.70	\$8.70	\$12.50	\$21.20	\$21.20
Vanguard Target Retirement 2055 Fund	0.08%	0.08%	1.25%	1.33%	1.33%	\$0.80	\$0.80	\$12.50	\$13.30	\$13.30
A										
Asset Allocation	0.85%	0.70%	1.25%	2.10%	1.95%	\$8.50	\$7.00	\$12.50	\$21.00	\$19.50
Fidelity VIP FundsManager 20% Service Class 2 Fidelity VIP FundsManager 50% Service Class 2	1.00%	0.85%	1.25%	2.10%	2.10%	\$8.50 \$10.00	\$7.00 \$8.50	\$12.50	\$22.50	\$19.50 \$21.00
Fidelity VIP FundsManager 50% Service Class 2 Fidelity VIP FundsManager 60% Service Class 2	1.00%	0.86%	1.25%	2.25%	2.10%	\$10.00 \$10.10	\$8.60	\$12.50	\$22.60	\$21.00 \$21.10
Fidelity VIP FundsManager 70% Service Class 2	1.01%	0.89%	1.25%	2.20%	2.11%	\$10.10	\$8.90	\$12.50	\$22.00	\$21.10 \$21.40
Fidelity VIP FundsManager 85% Service Class 2	1.04%	0.93%	1.25%	2.23%	2.14%	\$10.40	\$9.30	\$12.50	\$23.30	\$21.40 \$21.80
Fidenty VIFF Fundamanager 65% betvice class 2	1.00%	0.5570	1.2570	2.33%	2.10%	910.00	Ş5.50	<i><b>J12.50</b></i>	Ş25.50	921.00
Large value										
American Funds IS Washington Mutual Investors Portfolio C	0.91%	0.77%	1.25%	2.16%	2.02%	\$9.10	\$7.70	\$12.50	\$21.60	\$20.20
Large core										
Fidelity VIP Index 500 Portfolio (SC2)	0.35%	0.35%	1.25%	1.60%	1.60%	\$3.51	\$3.51	\$12.50	\$16.01	\$16.01
LVIP JPMorgan U.S. Equity Fund	0.69%	0.69%	1.25%	1.94%	1.94%	\$6.90	\$6.90	\$12.50	\$19.40	\$19.40
Large growth	0.049/	0.040/	4.25%	2.00%	2.00%	ć0.40	¢0.40	642 50	¢20.00	620.00
American Funds IS Growth Fund	0.84%	0.84%	1.25%	2.09%	2.09%	\$8.40	\$8.40	\$12.50	\$20.90	\$20.90
Mid value										
MFS Mid Cap Value Portfolio	1.05%	1.04%	1.25%	2.30%	2.29%	\$10.50	\$10.40	\$12.50	\$23.00	\$22.90
Mid core										
Calvert VP S&P MidCap 400 Index Portfolio	0.65%	0.53%	1.25%	1.90%	1.78%	\$6.50	\$5.30	\$12.50	\$19.00	\$17.80
-										
Mid growth										
Wells Fargo VT Discovery Fund <sup>SM</sup>	1.17%	1.15%	1.25%	2.42%	2.40%	\$11.70	\$11.50	\$12.50	\$24.20	\$24.00

\* These investment options are not available in non-qualified annuity contracts.

##These investment options were closed to new investments in new and exising contracts as of May 1, 2019.

	Gross Expense Ratio as %	Net Expense Ratio as %	Mortality and Expense Risk Fee(M&E) as %	Total Gross Expense Ratio including M&E as %	Total Net Expense Ratio including M&E as %	Gross Expense Ratio as \$	Net Expense Ratio as \$	Mortality and Expense Risk Fee(M&E) as \$	Total Gross Expense Ratio including M&E as \$	Total Net Expense Ratio including M&E as \$
Small value										
*JPMorgan Small Cap Value	1.28%	1.19%	1.25%	2.53%	2.44%	\$12.80	\$11.90	\$12.50	\$25.30	\$24.40
Small core										
BNY Mellon Inv Portfolios: Sm Cap Stock Index Portfolio	0.61%	0.60%	1.25%	1.86%	1.85%	\$6.10	\$6.00	\$12.50	\$18.60	\$18.50
Small growth ##Lord Abbett Developing Crowth Portfolio	1.25%	1.04%	1.25%	2.50%	2.29%	\$12.50	\$10.40	\$12.50	\$25.00	\$22.90
##Lord Abbett Developing Growth Portfolio ClearBridge Variable Small Cap Growth	0.80%	0.80%	1.25%	2.50%	2.29%	\$12.50 \$8.00	\$10.40	\$12.50	\$25.00	\$22.90 \$20.50
Clear Bridge Variable Small Cap Growin	0.80%	0.80%	1.2376	2.05%	2.03%	<b>3</b> 8.00	\$8.00	\$12.50	\$20.50	\$20.50
International										
American Funds IS New World Fund	1.14%	1.07%	1.25%	2.39%	2.32%	\$11.40	\$10.70	\$12.50	\$23.90	\$23.20
##Fidelity VIP Overseas Portfolio (SC2)	0.98%	0.98%	1.25%	2.23%	2.23%	\$9.80	\$9.80	\$12.50	\$22.30	\$22.30
MFS VIT International Growth Service	1.26%	1.13%	1.25%	2.51%	2.38%	\$12.60	\$11.30	\$12.50	\$25.10	\$23.80
Real estate										
Fidelity VIP Real Estate Portfolio Service Class 2	0.85%	0.85%	1.25%	2.10%	2.10%	\$8.50	\$8.50	\$12.50	\$21.00	\$21.00
								-		
Bond										
BlackRock High Yield Variable Insurance Fund III	0.90%	0.80%	1.25%	2.15%	2.05%	\$9.00	\$8.00	\$12.50	\$21.50	\$20.50
Fidelity VIP Investment Grade Bond Portfolio (SC2)	0.63%	0.63%	1.25%	1.88%	1.88%	\$6.30	\$6.30	\$12.50	\$18.80	\$18.80
##Templeton Global Bond Securities Fund - Class 4	0.87%	0.85%	1.25%	2.12%	2.10%	\$8.70	\$8.50	\$12.50	\$21.20	\$21.00
Vanguard VIF Global Bond Index	0.13%	0.13%	1.25%	1.38%	1.38%	\$1.30	\$1.30	\$12.50	\$13.80	\$13.80
Balanced										
American Funds IS Managed Risk Asset Allocation	0.95%	0.90%	1.25%	2.20%	2.15%	\$9.50	\$9.00	\$12.50	\$22.00	\$21.50
Wilshire VIT Global Allocation Fund	1.32%	1.32%	1.25%	2.57%	2.57%	\$13.20	\$13.20	\$12.50	\$25.70	\$25.70
Money market										
Goldman Sachs Government Money Market Fund	0.21%	0.18%	1.25%	1.46%	1.43%	\$2.10	\$1.80	\$12.50	\$14.60	\$14.30

\* These investment options are not available in non-qualified annuity contracts.

##These investment options were closed to new investments in new and exising contracts as of May 1, 2019.

Other Product level fees	
Surrender Charges	year one, 8 percent; year two, 8 percent; year three, 6 percent; year four, 4 percent; year five, 2
	percent; and falling to 0 percent by the sixth year of the contract
Fixed Account Early Withdrawal Penalty	5 percent
Annual Maintenance Fee	\$25 per year while the account value is less than \$10,000

The mortality and expense risk fee does not apply to amounts in the fixed account.

Surrender Charges are a percentage of the amount withdrawn from the fixed account or any subaccount and end after the first five years of the contract.

The early withdrawal penalty applies only to withdrawals or transfers from the fixed account at any time other than renewal of the fixed account, through age 65.

If applicable, the annual maintenance fee is deducted from the subaccount containing the greatest value or from the fixed account when none of the subaccounts have sufficient value.

Information on fees and expenses under the Product may be found in the participant's annuity contract, the quarterly statements for the contract, the prospectuses for the Product and underlying funds, and the annual and semiannual reports for the underlying funds. The prospectuses and annual and semiannual reports are available at horacemann.com.

The cumulative effect of fees and expenses can substantially reduce the growth of retirement savings. Visit the Department of Labor's Web site for an example showing the long-term effect of fees and expenses at 'http://www.dol.gov/ebsa/publications/401k employee.html</u>. Fees and expenses are only one of many factors a participant should consider when deciding whether to invest in an option. A participant should also think about whether an investment in a particular option, along with other investments, will help achieve the participant's financial goals.

## Table 4- Annuity Options

Table 4 focuses on the annuity payout options available under the Product. Any guarantees by Horace Mann under these options are subject to its long-term financial strength and claims-paying ability. Table 4 shows whether the option is available on a fixed payment basis, a variable payment basis, or both. Variable payments will vary in amount, depending on the performance of the applicable subaccounts. Once an annuity payout option has been selected and the payout phase begins, transfers and withdrawals are not allowed.

Name	Objectives/Goals	Pricing Factors	Restrictions/fees
Life Income Option - Available on a fixed or variable payment basis.	<ul> <li>Annuity payments are made during the lifetime of the annuitant.</li> <li>Does not allow for a guaranteed minimum number of payments.</li> </ul>	The cost depends upon your age, gender and the interest environment when you elect the option.	Proof of survivorship may be required annually.
Life with Increase Option without Guaranteed Period	<ul> <li>o Annuity payments are made during the lifetime of the annuitant.</li> <li>o Does not allow for a guaranteed minimum number of payments.</li> <li>o The annuity payment amount will increase annually on the anniversary of the annuity date based on the annuity payment increase percentage elected.</li> <li>o Available annuity payment increase percentages are 1, 2, 3, 4 and 5 percent.</li> </ul>	The cost depends upon your age, gender and the interest environment when you elect the option. The higher the increase percentage selected, the lower the intial payout amount.	Available only on a fixed payment basis. Proof of survivorship may be required annually.
Life with Installment refund upon death	<ul> <li>Annuity payments are made during the lifetime of the annuitant.</li> <li>Installment refund at death will continue annuity payments to the payee until the net premium has been paid out, thereby ending the contract</li> </ul>	The cost depends upon your age, gender and the interest environment when you elect the option.	Available only on a fixed payment basis. Proof of survivorship may be required annually.
Life with cash refund upon death	<ul> <li>Annuity payments are made during the lifetime of the annuitant</li> <li>A cash refund at death pays out the difference between the net premium and the payments made to date, thereby ending the contract</li> </ul>	The cost depends upon your age, gender and the interest environment when you elect the option.	Available only on a fixed payment basis. Proof of survivorship may be required annually.
Life with Guaranteed period - Available on a fixed or variable payment basis.	<ul> <li>Annuity payments are made during the lifetime of the annuitant, or until the end of the guaranteed period, whichever is later</li> <li>Guaranteed period can be from 1-30 years as long as it does not extend beyond the life expectancy of the annuitant</li> </ul>	The cost depends upon your age, gender and the interest environment when you elect the option. The longer the guaranteed period, the lower the initial payout amount.	Proof of survivorship may be required annually. Guaranteed period cannot extend beyond the life expectancy of the annuitant.
Life with Guaranteed Period and Increase Option	<ul> <li>o Annuity payments are made during the lifetime of the annuitant, or until the end of the guaranteed period, whichever is later.</li> <li>o Guaranteed period can be from 1-30 years as long as it does not extend beyond the life expectancy of the annuitant.</li> <li>o The annuity payment amount will increase annually on the anniversary of the annuity date based on the annuity payment increase percentage elected.</li> <li>o Available annuity payment increase percentages are 1, 2, 3, 4 and 5 percent.</li> </ul>	The cost depends upon your age, gender and the interest environment when you elect the option. The longer the guaranteed period, the lower the initial payout amount. The higher the increase percentage selected, the lower the initial payout amount.	Available only on a fixed payment basis. Proof of survivorship may be required annually. Guaranteed period cannot extend beyond the life expectancy of the annuitant.
Specified Period	<ul> <li>Annuity payments are made for the specified period of time as elected</li> <li>A five-year minimum period is required for this option</li> </ul>	The cost depends upon your length of the specified period and the interest environment when you elect the option.	Available only on a fixed payment basis. Specified period cannot extend beyond the life expectancy of the annuitant.

Specified Period with Increase Option	<ul> <li>Annuity payments are made for the specified period of time as elected</li> <li>A five-year minimum period is required for this option.</li> <li>The annuity payment amount will increase annually on the anniversary of the annuity date based on the annuity payment increase percentage elected.</li> <li>Available annuity payment increase percentages are 1, 2, 3, 4 and 5 percent.</li> </ul>	The cost depends upon the length of the specified period selected and the interest environment when you elect the option. The higher the increase percentage selected, the lower the initial payout amount.	Available only on a fixed payment basis. Specified period cannot extend beyond the life expectancy of the annuitant.
Joint and Survivor Life without Guaranteed Period - Available on a fixed or variable payment basis.	<ul> <li>Annuity payments are made while both the annuitant and joint annuitant are living and during the survivor's remaining lifetime.</li> <li>Available survivor options are 50 percent, 2/3 (66.7 percent) and 100 percent.</li> <li>Does not allow for a guaranteed minimum number of payments.</li> </ul>	The cost depends upon the ages, genders of both annuitants and the interest environment when you elect the option. The higher the survivor percentage selected, the lower the initial payout amount.	Proof of survivorship may be required annually.
Joint and Survivor Life with 100 percent Survivor Benefit and Installment Refund upon Second Death	<ul> <li>Annuity payments are made while both the annuitant and joint annuitant are living and during the survivor's remaining lifetime</li> <li>Available survivor option is 100 percent</li> <li>Upon the death of the survivor, this option will continue annuity payments to a payee until the total of annuity payments made equals the net premium, thereby ending the contract</li> </ul>	The cost depends upon the ages, genders of both annuitants and the interest environment when you elect the option.	Available only on a fixed payment basis. Proof of survivorship may be required annually.
Joint and Survivor Life with Increase Option and without Guaranteed Period	<ul> <li>Annuity payments are made while both the annuitant and joint annuitant are living and during the survivor's remaining lifetime.</li> <li>Available survivor options are 50 percent, 2/3 (66.7 percent) and 100 percent.</li> <li>Does not allow for a guaranteed minimum number of payments.</li> <li>The annuity payment amount will increase annually on the anniversary of the annuity date based on the annuity payment increase percentage elected.</li> <li>Available annuity payment increase percentages are 1, 2, 3, 4 and 5 percent.</li> </ul>	The cost depends upon the ages, genders of both annuitants and the interest environment when you elect the option. The higher the survivor percentage selected, the lower the initial payout amount. The higher the increase percentage selected, the lower the initial payout amount.	Available only on a fixed payment basis. Proof of survivorship may be required annually.

Information regarding the annuity payout options available under the Product may be found in the participant's annuity contract and in the prospectus for the Product. The prospectus is available at horacemann.com.